June 2014 Monthly Lodging Report (Smith Travel Research)

Statewide

- Hotel/motel **occupancy** increased 5.5% statewide in June 2014 from June 2013.
 - o US **occupancy** increased 2.9% in June 2014 from June 2013.
 - o South Atlantic states **occupancy** increased 3.8% in June 2014 from June 2013.
- June 2014 **room rates** (**ADR**) in North Carolina were up 5.9%.
 - o **Room rates** in the US increased 4.3% from June 2013.
 - o **Room rates** in the South Atlantic states increased 3.8% from June 2013.
- Statewide, **RevPAR** was up 11.7% from June of 2013.
 - o US **RevPAR** increased 7.2% from June 2013.
 - o South Atlantic **RevPAR** increased 7.8% from June 2013.
- **Room Supply** increased by 0.6% in the state from June 2013 to June 2014.
 - o US room supply increased 0.9% in June 2014
 - o South Atlantic **room supply** was up 0.6% from June 2013 to June 2014.
- **Room Demand** increased 6.1% in the state from June 2013 to June 2014.
 - o **Room demand** in the US increased 3.7% in June 2014 from June 2013.
 - o **Room demand** in the South Atlantic increased 4.5% in June 2014 from June 2013.
- North Carolina **room revenues** increased 12.4% in June 2014.
 - o **Room revenues** in the US increased 8.2% from June 2013 to June 2014.
 - Room revenues in the South Atlantic increased 8.5% from June 2013 to June 2014.

Regional

• All of the eight prosperity zones of the state showed increases in **occupancy** rates for June 2014 from June 2013, particularly the North Central and Sandhills regions, both impacted by the U.S. Opens in June.

o Western Region +2.7%

o Piedmont Triad Region +4.7%

Northeast Region +0.8%

○ Northwest Region +6.6%

○ North Central Region +8.5%

Southeast Region +3.0%

○ Southwest Region +6.2%

o Sandhills Region +8.7%

- All eight prosperity zones experienced increased ADR in June 2014. ADR in the Sandhills Region increased nearly twenty-one percent from last June, as result of the U.S. Opens.
 - Western Region +4.0%
- Piedmont Triad Region +4.4%
- Northeast Region +3.7%

- Northwest Region +2.7%
- North Central Region +7.9%
- Southeast Region +3.9%

- o Southwest Region +4.9%
- o Sandhills Region +20.6%
- **RevPAR** was up in each of the eight prosperity zones of the state for June 2014 from June 2013 particularly in the Sandhills Region (+31.1%).
 - o Western Region +6.7%
- Piedmont Triad Region +9.3%
- Northeast Region +4.4%

- o Northwest Region +9.4%
- o North Central Region +17.1%
- o Southeast Region +7.0%

- o Southwest Region +11.5%
- o Sandhills Region +31.1%
- Room Supply was up in seven of the eight of the zones of the state for June 2014 from June 2013.
 - Western Region +0.1%
- Piedmont Triad Region +0.4%
- o Northeast Region -0.4%

- Northwest Region +0.2%
- North Central Region +0.3%
- O Southeast Region +1.4%

- Southwest Region +1.5%
- Sandhills Region +0.4%
- **Room Demand** was up in each of the prosperity zones of the state for June 2014 from 2013; five of the regions with more than five percent growth.
 - O Western Region +2.7%
- Piedmont Triad Region +5.1%
- Northeast Region +0.4%

- o Northwest Region +6.7%
- O North Central Region +8.8%
- O Southeast Region +4.4%

- o Southwest Region +7.8%
- Sandhills Region +9.2%
- **Room Revenues** were up in each of the prosperity zones of the state for June 2014 from 2013. The Sandhills (+31.6%) and North Central (+17.4%) regions had significant growth in revenues.
 - Western Region +6.8%
- Piedmont Triad Region +9.7%
- Northeast Region +4.0%

- o Northwest Region +9.6%
- North Central Region +17.4%
- Southeast Region +8.5%

- O Southwest Region +13.1%
- Sandhills Region +31.6%

Year-To-Date (through June 2014) Lodging Report Statewide & Competitive State Comparison

- Hotel/motel **occupancy** is up 4.4% statewide YTD (through June) 2014.
 - o The US occupancy is up 3.3% in 2014 from 2013.
 - o The South Atlantic states **occupancy** is up 4.2% in 2014 from 2013.
- YTD **room rates (ADR)** in North Carolina are up 4.3%.
 - o The US **ADR** is up 4.1% in 2014 from 2013.
 - o The South Atlantic states **ADR** is up 3.7% in 2014 from 2013.
- Statewide, **RevPAR** is up 8.9% year-to-date.
 - o Nationally, **RevPAR** is also up 7.5% in 2014 from 2013.
 - o The South Atlantic states **RevPAR** is up 8.0% in 2014 from 2013.
- **Room Supply** is up 0.7% in the state year-to-date.
 - o Nationally, **room supply** is also up 0.8% in 2014 from 2013.
 - o The South Atlantic states **room supply** is up 0.4% in 2014 from 2013.
- **Room Demand** is up 5.1% in the state year-to-date.
 - o Nationally, **room demand** is also up 4.1% in 2014 from 2013.
 - o The South Atlantic states **room demand** is up 4.5% in 2014 from 2013.
- North Carolina **room revenues** are up 9.7% year-to date.
 - o Nationally, **room revenues** are also up 8.4% in 2014 from 2013.
 - The South Atlantic states **room revenues** are up 8.4% in 2014 from 2013.

Regional

• Occupancy in each of the eight prosperity zones of the state is up year-to-date (through June).

Western Region +2.5%
Piedmont Triad Region +3.5%
Northwest Region +7.5%
North Central Region +7.0%
Northeast Region -1.6%
Southeast Region +1.7%

Southwest Region +6.1%
Sandhills Region +3.3%

• **ADR** in each of the eight prosperity zones is up year-to-date through June. The Sandhills and Western regions are up more than five percent.

Western Region +5.2%
Piedmont Triad Region +3.6%
Northwest Region +3.8%
North Central Region +4.9%
Northeast Region +4.7%
Southeast Region +3.3%

○ Southwest Region +3.6% ○ Sandhills Region +5.7%

• **RevPAR** is up year-to-date in each of the eight prosperity zones of the state. The North Central Region is up more than twelve percent.

Western Region +7.8%
Northwest Region +11.6%
Piedmont Triad Region +7.2%
North Central Region +12.2%
Northeast Region +3.1%
Southeast Region +5.1%

○ Southwest Region +9.9% ○ Sandhills Region +9.1%

• Room Supply is up in seven of the prosperity zones year-to-date through June.

Western Region +0.1%
Northwest Region -1.2%
Piedmont Triad Region +0.1%
North Central Region +0.7%
Northeast Region +0.1%
Southeast Region +2.1%

○ Southwest Region +1.3% ○ Sandhills Region +0.4%

• **Room Demand** is up seven of the prosperity zones of the state year-to-date through June. The North Central and Southwest regions are up more than seven percent.

Western Region +2.6%
Northwest Region +6.2%
Piedmont Triad Region +3.5%
North Region +7.7%
Northeast Region -1.5%
Southeast Region +3.9%

○ Southwest Region +7.5% ○ Sandhills Region +3.7%

• **Room Revenues** are up in each of the prosperity zones year-to-date through June. Revenues in the North Central Region, in particular, are up thirteen percent.

Western Region +7.9% • Piedmont Triad Region +7.3% • Northeast Region +3.2%

○ Northwest Region +10.2% ○ North Central Region +13.0% ○ Southeast Region +7.4%

○ Southwest Region +11.3% ○ Sandhills Region +9.6%

North Carolina Prosperity Zones

Western Region - Buncombe, Cherokee, Clay, Graham, Haywood, Henderson, Jackson, Macon,

Madison, Polk, Rutherford, Swain, Transylvania

Northwest Region - Alleghany, Ashe, Alexander, Avery, Burke, Caldwell, Catawba, McDowell,

Mitchell, Watauga, Wilkes, Yancey

Southwest - Anson, Cabarrus, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan,

Stanly, Union

Piedmont-Triad (Central) - Alamance, Caswell, Davidson, Davie, Forsyth, Guilford, Randolph, Rockingham,

Stokes, Surry, Yadkin

North Central - Chatham, Durham, Franklin, Granville, Harnett, Johnston, Lee, Orange, Person,

Vance, Wake, Warren

Sandhills (South Central) - Bladen, Columbus, Cumberland, Hoke, Montgomery, Moore, Richmond, Robeson,

Sampson, Scotland

Northeast - Beaufort, Bertie, Camden, Chowan, Currituck, Dare, Edgecombe, Gates, Halifax,

Hertford, Hyde, Martin, Nash, Northampton, Pasquotank, Perquimans, Pitt,

Tyrrell, Washington, Wilson

Southeast - Brunswick, Carteret, Craven, Duplin, Greene, Jones, Lenoir, New Hanover,

Onslow, Pamlico, Pender, Wayne