June 2013 Monthly Lodging Report (Smith Travel Research)

Statewide

- Hotel/motel **occupancy** was flat statewide in June 2013 from June 2012.
 - o US occupancy decreased 0.3% in June 2013 from June 2012.
 - o South Atlantic states **occupancy** increased 0.4% in June 2013 from June 2012.
- June 2013 **room rates (ADR)** in North Carolina were up 2.5%.
 - o **Room rates** in the US increased 3.3% from June 2012.
 - o **Room rates** in the South Atlantic states increased 1.8% from June 2012.
- Statewide, **RevPAR** was up 2.5% from June of 2012.
 - o US RevPAR increased 3.0% from June 2012.
 - o South Atlantic **RevPAR** increased 2.3% from June 2012.
- **Room Supply** increased by 1.1% in the state from June 2012 to June 2013.
 - o US **room supply** increased 0.8% in June 2013
 - o South Atlantic **room supply** was up 0.5% from June 2012 to June 2013.
- **Room Demand** was up 1.0% in the state from June 2012 to June 2013.
 - o **Room demand** in the US increased 0.5% in June 2013 from June 2012.
 - o **Room demand** in the South Atlantic increased 0.9% in June 2013 from June 2012.
- North Carolina **room revenues** increased 3.6% in June 2013.
 - o **Room revenues** in the US increased 3.8% from June 2012 to June 2013.
 - o **Room revenues** in the South Atlantic increased 2.8% from June 2012 to June 2013.

Regional

• Three of the seven economic development regions of the state showed increases in **occupancy** rates for June 2013 from June 2012, particularly the Triangle Region. This was the first year-over-year monthly increase for the Northeast Region in the last year.

○ Northeast region +3.4%

o Carolinas region -1.5%

Triangle region +4.3%

o Southeast region -2.5%

o Triad region -3.3%

o Western region +0.1%

o Eastern region -0.1%

• Six of the seven regions experienced increased **ADR** in June 2013 from June 2012. The Western Region ADR was up over six percent from last June.

O Northeast region +1.9%

○ Carolinas region +2.3%

○ Triangle region +2.3%

o Southeast region -0.7%

○ Triad region +1.1%

○ Western region +6.1%

o Eastern region +3.1%

• **RevPAR** was up in five of the seven economic development regions of the state for June 2013 from June 2012. **RevPAR** was up nearly seven percent in the Triangle Region and up over six percent in the Western Region.

o Northeast region +5.3%

o Carolinas region +0.8%

o Triangle region +6.7%

o Southeast region -3.1%

o Triad region -2.3%

○ Western region +6.2%

o Eastern region +3.0%

• **Room Supply** was up in five of the seven of the economic development regions of the state for June 2013 from June 2012, particularly in the Carolinas Region.

O Northeast region 0.0%

○ Carolinas region +1.7%

○ Triangle region +1.2%

o Southeast region -0.4%

○ Triad region +0.5%

• Western region +0.8%

○ Eastern region +3.1%

Room Demand was up in five of the economic development regions of the state for June 2013 from 2012.

○ Northeast region +3.4%

○ Carolinas region +0.1%

Triangle region +5.5%

o Southeast region -2.9%

o Triad region -2.9%

• Western region +0.9%

o Eastern region +3.0%

• **Room Revenues** were up in five of the economic development regions of the state for June 2013 from 2012. The Triangle Region had revenue growth of nearly twelve percent from 2012.

o Northeast region +5.3%

o Carolinas region +2.5%

○ Triangle region +8.0%

o Southeast region -3.6%

o Triad region -1.9%

O Western region +7.1%

o Eastern region +6.2%

Year-To-Date (through June 2013) Lodging Report Statewide & Competitive State Comparison

- Hotel/motel **occupancy** is up 0.9% statewide YTD (through June) 2013.
 - o The US **occupancy** is up 1.5% in 2013 from 2012.
 - o The South Atlantic states **occupancy** is up 1.6% in 2013 from 2012.
- YTD **room rates (ADR)** in North Carolina are up 2.9%.
 - o The US **ADR** is up 4.0% in 2013 from 2012.
 - o The South Atlantic states **ADR** is up 3.5% in 2013 from 2012.
- Statewide, **RevPAR** is up 3.8% year-to-date.
 - o Nationally, **RevPAR** is also up 5.6% in 2013 from 2012.
 - o The South Atlantic states **RevPAR** is up 5.2% in 2013 from 2012.
- **Room Supply** is up 1.1% in the state year-to-date.
 - o Nationally, **room supply** is also up 0.8% in 2013 from 2012.
 - o The South Atlantic states **room supply** is up 0.5% in 2013 from 2012.
- **Room Demand** is up 2.0% in the state year-to-date.
 - o Nationally, **room demand** is also up 2.3% in 2013 from 2012.
 - The South Atlantic states **room demand** is up 2.1% in 2013 from 2012.
- North Carolina **room revenues** are up 5.0% year-to date.
 - o Nationally, **room revenues** are also up 6.4% in 2013 from 2012.
 - The South Atlantic states **room revenues** are up 5.7% in 2013 from 2012.

Regional

• Occupancy in five of the seven economic development regions of the state is up year-to-date (through June).

o Northeast region -1.2%

O Carolinas region +1.1%

Triangle region +0.9%

O Southeast region +1.1%

Triad region +0.6%

○ Western region +3.6%

- o Eastern region -2.5%
- **ADR** in all of the seven regions is up year-to-date through June. The Western Region ADR is up nearly five percent from 2012 year-to-date.

○ Northeast region +1.6%

o Carolinas region +3.6%

o Triangle region +2.5%

○ Southeast region +0.6%

o Triad region +3.7%

O Western region +4.8%

- o Eastern region +0.5%
- **RevPAR** is up year-to-date in six of the seven economic development regions of the state. The Western Region is up over eight percent.

○ Northeast region +0.3%

o Carolinas region +4.7%

o Triangle region +3.5%

o Southeast region +1.7%

o Triad region +4.3%

O Western region +8.5%

- o Eastern region -1.9%
- Room Supply is up in five of the economic development regions year-to-date through June.

o Northeast region -0.4%

o Carolinas region +2.1%

o Triangle region +1.1%

o Southeast region 0.0%

 \sim Triad region +0.3%

o Western region +0.7%

- o Eastern region +2.0%
- **Room Demand** is up five of the economic development regions of the state year-to-date through June.

o Northeast region -1.5%

o Carolinas region +3.2%

○ Triangle region +2.0%

○ Southeast region +1.1%

○ Triad region +1.0%

Western region +4.3%

- o Eastern region -0.5%
- Room Revenues are up in five of the economic development regions year-to-date through June. Revenues in the Western Region, in particular, are up over nine percent. The two regions without growth in revenues, Northeast and Eastern, were flat.

Northeast region 0.0%

Carolinas region +6.9%

Triangle region +4.6%

Southeast region +1.7%Eastern region 0.0%

Triad region +4.7%

o Western region +9.3%