## January 2014 Monthly Lodging Report (Smith Travel Research)

## Statewide

- Hotel/motel occupancy increased 1.7% statewide in January 2014 from January 2013.
  - o US **occupancy** increased 2.3% in January 2014 from January 2013.
  - o South Atlantic states **occupancy** increased 2.2% in January 2014 from January 2013.
- January 2014 **room rates (ADR)** in North Carolina were up 3.1%.
  - o **Room rates** in the US increased 2.9% from January 2013.
  - o **Room rates** in the South Atlantic states increased 0.9% from January 2013.
- Statewide, **RevPAR** was up 4.9% from January of 2013.
  - o US **RevPAR** increased 5.3% from January 2013.
  - South Atlantic RevPAR increased 3.1% from January 2013.
- **Room Supply** increased by 0.8% in the state from January 2013 to January 2014.
  - o US **room supply** increased 0.9% in January 2014
  - o South Atlantic **room supply** was up 0.4% from January 2013 to January 2014.
- **Room Demand** increased 2.6% in the state from January 2013 to January 2014.
  - **Room demand** in the US increased 3.3% in January 2014 from January 2013.
  - o **Room demand** in the South Atlantic increased 2.6% in January 2014 from January 2013.
- North Carolina **room revenues** increased 5.7% in January 2014.
  - o **Room revenues** in the US increased 6.3% from January 2013 to January 2014.
  - o **Room revenues** in the South Atlantic increased 3.5% from January 2013 to January 2014.

## **Regional**

• Five of the eight prosperity zones of the state showed increases in **occupancy** rates for January 2013 from January 2012, particularly the Northwest Region (+13%).

○ Western Region +6.9%

Piedmont Triad Region +1.0%
North Central Region +2.5%

Northeast Region -9.4%

Northwest Region +13.4%Southwest Region +8.0%

o Sandhills Region -5.1%

Southeast Region -11.6%

o bound togical total

• Seven of the eight zones experienced increased **ADR** in January 2013 from January 2012. ADR in the Western Region increased over six percent from last January, followed by the Northwest Region (+3.5%).

○ Western Region +6.2%

○ Piedmont Triad Region +1.0%

o Northeast Region +3.4%

O Northwest Region +3.5%

○ North Central Region +2.7%

Southeast Region -1.1%

o Southwest Region +3.3%

o Sandhills Region +0.1%

• **RevPAR** was up in five of the eight prosperity zones of the state for January 2013 from January 2012.

O Western Region +13.4%

o Piedmont Triad Region +1.9%

Northeast Region -6.4%

O Northwest Region +17.4%

○ North Central Region +5.3%

Southeast Region -12.6%

Southwest Region +11.6%

o Sandhills Region -5.0%

• **Room Supply** was up in six of the eight of the economic development regions of the state for January 2013 from January 2012, particularly in the Southeast Region.

O Western Region +0.4%

o Piedmont Triad Region 0.0%

O Northeast Region +0.1%

o Northwest Region -1.9%

○ North Central Region +1.3%

O Southeast Region +2.1%

Southwest Region +1.5%

o Sandhills Region +0.3%

• **Room Demand** was up in five of the prosperity zones of the state for January 2013 from 2012. The Northwest Region in particular had significant growth in demand, with more than 11% growth, followed by the Southwest (+9.6%) and Western (+7.3%) regions.

Western Region +7.3%

○ Piedmont Triad Region +0.9%

Northeast Region -9.4%

O Northwest Region +11.3%

○ North Central Region +3.9%

o Southeast Region -9.7%

o Southwest Region +9.6%

o Sandhills Region -4.7%

• **Room Revenues** were up in five of the prosperity zones of the state for January 2013 from 2012. The Northwest (+15%), Southwest (+13%) and Western (+14%) regions all had significant growth in revenues.

O Western Region +13.9%

o Piedmont Triad Region +1.9%

Northeast Region -6.3%

O Northwest Region +15.2%

○ North Central Region +6.7%

o Southeast Region -10.7%

Southwest Region +13.2%

o Sandhills Region -4.6%

## **North Carolina Prosperity Zones**

Western Region - Buncombe, Cherokee, Clay, Graham, Haywood, Henderson, Jackson, Macon,

Madison, Polk, Rutherford, Swain, Transylvania

Northwest Region - Alleghany, Ashe, Alexander, Avery, Burke, Caldwell, Catawba, McDowell,

Mitchell, Watauga, Wilkes, Yancey

Southwest - Anson, Cabarrus, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan,

Stanly, Union

Piedmont-Triad (Central) - Alamance, Caswell, Davidson, Davie, Forsyth, Guilford, Randolph, Rockingham,

Stokes, Surry, Yadkin

North Central - Chatham, Durham, Franklin, Granville, Harnett, Johnston, Lee, Orange, Person,

Vance, Wake, Warren

Sandhills (South Central) - Bladen, Columbus, Cumberland, Hoke, Montgomery, Moore, Richmond, Robeson,

Sampson, Scotland

Northeast - Beaufort, Bertie, Camden, Chowan, Currituck, Dare, Edgecombe, Gates, Halifax,

Hertford, Hyde, Martin, Nash, Northampton, Pasquotank, Perquimans, Pitt,

Tyrrell, Washington, Wilson

Southeast - Brunswick, Carteret, Craven, Duplin, Greene, Jones, Lenoir, New Hanover,

Onslow, Pamlico, Pender, Wayne