January 2013 Monthly Lodging Report (Smith Travel Research)

Statewide

- Hotel/motel occupancy increased 3.0% statewide in January 2013 from January 2012.
 - o US **occupancy** increased 3.6% in January 2013 from January 2012.
 - o South Atlantic states **occupancy** increased 4.4% in January 2013 from January 2012.
- January 2013 **room rates (ADR)** in North Carolina were up 3.7%.
 - o **Room rates** in the US increased 5.1% from January 2012.
 - o **Room rates** in the South Atlantic states increased 6.8% from January 2012.
- Statewide, **RevPAR** was up 6.8% from January of 2012.
 - o US **RevPAR** increased 8.8% from January 2012.
 - o South Atlantic **RevPAR** increased 11.5% from January 2012.
- Room Supply increased by 1.3% in the state from January 2012 to January 2013.
 - o US **room supply** increased 0.7% in January 2013
 - o South Atlantic **room supply** was up 0.4% from January 2012 to January 2013.
- **Room Demand** increased 4.4% in the state from January 2012 to January 2013.
 - o **Room demand** in the US increased 4.3% in January 2013 from January 2012.
 - o **Room demand** in the South Atlantic increased 4.8% in January 2013 from January 2012.
- North Carolina **room revenues** increased 8.3% in January 2013.
 - o **Room revenues** in the US increased 9.6% from January 2012 to January 2013.
 - o **Room revenues** in the South Atlantic increased 11.9% from January 2012 to January 2013.

Regional

• Five of the seven economic development regions of the state showed increases in **occupancy** rates for January 2013 from January 2012, particularly the Southeast Region (+7%).

o Northeast region -2.3%

○ Carolinas region +3.2%

Triangle region +1.4%

o Southeast region +7.1%

o Triad region +4.9%

O Western region +4.7%

- o Eastern region -2.3%
- Five of the seven regions experienced increased **ADR** in January 2013 from January 2012. ADR in the Carolinas Region increased over six percent from last January, followed by the Triad Region (+4.2%).

o Northeast region -1.0%

○ Carolinas region +6.6%

○ Triangle region +2.2%

o Southeast region +3.0%

○ Triad region +4.2%

o Western region +3.6%

- o Eastern region -0.7%
- **RevPAR** was up in five of the seven economic development regions of the state for January 2013 from January 2012.

o Northeast region -3.3%

o Carolinas region +10.0%

○ Triangle region +3.7%

O Southeast region +10.2%

○ Triad region +9.3%

○ Western region +8.4%

- o Eastern region -3.0%
- **Room Supply** was up in five of the seven of the economic development regions of the state for January 2013 from January 2012, particularly in the Carolinas Region.

Northeast region -0.7%

o Carolinas region +2.6%

○ Triangle region +1.8%

o Southeast region +0.6%

○ Triad region +0.3%

○ Western region +0.7%

- Eastern region +1.4%
- **Room Demand** was up in five of the economic development regions of the state for January 2013 from 2012. The Southeast Region in particular had significant growth in demand, with nearly 8% growth, followed by the Carolinas (+5.8%) and Western (+5.3%) regions.

o Northeast region -3.0%

o Carolinas region +5.8%

Triangle region +3.3%

o Southeast region +7.7%

○ Triad region +5.3%

○ Western region +5.3%

o Eastern region -1.0%

• **Room Revenues** were up in five of the economic development regions of the state for January 2013 from 2012. The Carolinas (+13%), Southeast (+11%) and Western (+9%) regions all had significant growth in revenues.

o Northeast region -4.0%

○ Carolinas region +12.8%

Triangle region +5.6%

○ Southeast region +10.9%

○ Triad region +9.7%

○ Western region +9.2%

o Eastern region -1.7%