February 2013 Monthly Lodging Report (Smith Travel Research)

Statewide

- Hotel/motel occupancy increased 0.5% statewide in February 2013 from February 2012.
 - o US **occupancy** increased 2.0% in February 2013 from February 2012.
 - o South Atlantic states **occupancy** increased 1.5% in February 2013 from February 2012.
- February 2013 room rates (ADR) in North Carolina were up 4.3%.
 - o **Room rates** in the US increased 4.4% from February 2012.
 - o **Room rates** in the South Atlantic states increased 4.6% from February 2012.
- Statewide, **RevPAR** was up 4.8% from February of 2012.
 - o US **RevPAR** increased 6.4% from February 2012.
 - o South Atlantic **RevPAR** increased 6.2% from February 2012.
- **Room Supply** increased by 1.1% in the state from February 2012 to February 2013.
 - o US **room supply** increased 0.7% in February 2013
 - o South Atlantic **room supply** was up 0.4% from February 2012 to February 2013.
- **Room Demand** increased 1.6% in the state from February 2012 to February 2013.
 - o **Room demand** in the US increased 2.7% in February 2013 from February 2012.
 - o **Room demand** in the South Atlantic increased 2.0% in February 2013 from February 2012.
- North Carolina **room revenues** increased 5.9% in February 2013.
 - o **Room revenues** in the US increased 7.2% from February 2012 to February 2013.
 - o **Room revenues** in the South Atlantic increased 6.6% from February 2012 to February 2013.

Regional

Four of the seven economic development regions of the state showed increases in occupancy rates for February 2013 from February 2012.

o Northeast region -4.1%

o Carolinas region +2.5%

Triangle region -0.6%

○ Southeast region +0.8%

○ Triad region +1.8%

Western region +2.8%

Eastern region -6.1%

All of the seven regions experienced increased **ADR** in February 2013 from February 2012. The Carolinas Region in particular had growth of nearly seven percent from last February.

○ Northeast region +1.6%

○ Carolinas region +6.9%

Triangle region +2.2%

o Southeast region +3.3%

o Triad region +4.8%

Western region +4.4%

o Eastern region +0.5%

RevPAR was up in five of the seven economic development regions of the state for February 2013 from February 2012. **RevPAR** in the Carolinas Region was up nearly ten percent.

o Northeast region -2.6%

○ Carolinas region +9.6%

Triangle region +1.5%

o Southeast region +4.0%

○ Triad region +6.7%

○ Western region +7.4%

o Eastern region -5.7%

Room Supply was up in six of the seven of the economic development regions of the state for February 2013 from February 2012.

o Northeast region -0.7% Southeast region +0.5% ○ Carolinas region +1.9%

Triangle region +1.1%

o Eastern region +1.7%

o Triad region +0.3%

○ Western region +0.7%

Room Demand was up in six of the economic development regions of the state for February 2013 from 2012. The Eastern and Carolinas regions each had nearly five percent growth.

o Northeast region -4.8%

o Carolinas region +4.5%

Triangle region +0.5%

○ Southeast region +1.3%

o Triad region +2.2%

Western region +3.6%

o Eastern region +4.5%

Room Revenues were up in five of the economic development regions of the state for February 2013 from 2012. The Carolinas and Western regions in particular had positive growth in demand.

o Northeast region -3.3%

o Carolinas region +11.7%

Triangle region +2.7%

Southeast region +4.6%

○ Triad region +7.0%

○ Western region +8.2%

Eastern region -4.1%

Year-To-Date (through February 2013) Lodging Report Statewide & Competitive State Comparison

- Hotel/motel **occupancy** is up 1.7% statewide YTD (through February) 2013.
 - o The US **occupancy** is up 2.7% in 2013 from 2012.
 - The South Atlantic states **occupancy** is up 2.9% in 2013 from 2012.
- YTD **room rates (ADR)** in North Carolina are up 4.0%.
 - o The US **ADR** is up 4.7% in 2013 from 2012.
 - o The South Atlantic states **ADR** is up 5.6% in 2013 from 2012.
- Statewide, **RevPAR** is up 5.7% year-to-date.
 - o Nationally, **RevPAR** is also up 7.6% in 2013 from 2012.
 - o The South Atlantic states **RevPAR** is up 8.7% in 2013 from 2012.
- **Room Supply** is up 1.2% in the state year-to-date.
 - o Nationally, **room supply** is also up 0.7% in 2013 from 2012.
 - o The South Atlantic states **room supply** is up 0.4% in 2013 from 2012.
- **Room Demand** is up +2.9% in the state year-to-date.
 - o Nationally, **room demand** is also up 3.4% in 2013 from 2012.
 - o The South Atlantic states **room demand** is up 3.3% in 2013 from 2012.
- North Carolina **room revenues** are up 7.0% year-to date.
 - o Nationally, **room revenues** are also up 8.3% in 2013 from 2012.
 - o The South Atlantic states **room revenues** are up 9.1% in 2013 from 2012.

Regional

• Occupancy in five of the seven economic development regions of the state is up year-to-date (through February).

o Northeast region -3.3%

○ Carolinas region +2.9%

Triangle region +0.3%

Southeast region +3.7%

○ Triad region +3.3%

○ Western region +3.6%

o Eastern region -4.4%

• **ADR** in six of the seven regions is up year-to-date through February. The Eastern Region ADR is slightly below flat year-to-date.

○ Northeast region +0.3%

o Carolinas region +6.6%

○ Triangle region +2.2%

○ Southeast region +3.1%

o Triad region +4.5%

• Western region +4.0%

o Eastern region -0.1%

• **RevPAR** is up year-to-date in five of the seven economic development regions of the state. The Carolinas Region is up nearly ten percent.

o Northeast region -2.9%

o Carolinas region +9.7%

o Triangle region +2.5%

Southeast region +7.0%

o Triad region +7.9%

O Western region +7.7%

o Eastern region -4.5%

• **Room Supply** is up in six of the economic development regions year-to-date through February. Supply is down less than one percent in the Northeast Region from year-to-date last year.

O Northeast region -0.7%

o Carolinas region +2.3%

○ Triangle region +1.5%

O Southeast region +0.6%

○ Triad region +0.3%

• Western region +0.7%

Eastern region +1.5%

• Room Demand is up five of the economic development regions of the state year-to-date through February.

o Northeast region -3.9%

○ Carolinas region +5.2%

○ Triangle region +1.8%

O Southeast region +4.3%

o Triad region +3.6%

Western region +4.3%

o Eastern region -3.0%

Room Revenues are up in five of the economic development regions year-to-date through February. Revenues in the Carolinas Region, in particular, are up over twelve percent.

Northeast region -3.6%

o Carolinas region +12.2%

Triangle region +4.0%

o Southeast region +7.6%

Triad region +8.3%

Western region +8.5%

o Eastern region -3.0%