August 2014 Monthly Lodging Report (Smith Travel Research)

Statewide

- Hotel/motel occupancy increased 5.5% statewide in August 2014 from August 2013.
 - US occupancy increased 3.8% in August 2014 from August 2013.
 - South Atlantic states **occupancy** increased 6.2% in August 2014 from August 2013.
- August 2014 room rates (ADR) in North Carolina were up 4.6%. .
 - **Room rates** in the US increased 5.4% from August 2013. \cap
 - **Room rates** in the South Atlantic states increased 5.3% from August 2013. 0
- Statewide, **RevPAR** was up 10.3% from August of 2013.
 - US **RevPAR** increased 9.4% from August 2013.
 - South Atlantic RevPAR increased 11.9% from August 2013. 0
- Room Supply increased by 0.7% in the state from August 2013 to August 2014. •
 - US room supply increased 1.0% in August 2014
 - South Atlantic room supply was up 0.8% from August 2013 to August 2014. 0
- Room Demand increased 6.3% in the state from August 2013 to August 2014.
 - Room demand in the US increased 4.8% in August 2014 from August 2013. 0
 - Room demand in the South Atlantic increased 7.1% in August 2014 from August 2013. 0
- North Carolina room revenues increased 11.1% in August 2014.
 - Room revenues in the US increased 10.4% from August 2013 to August 2014.
 - Room revenues in the South Atlantic increased 12.8% from August 2013 to August 2014. 0

Regional

Seven of the eight prosperity zones of the state showed increases in **occupancy** rates for August 2014 from August 2013, particularly the Southwest Region.

- Western Region +6.0% Piedmont Triad Region +7.5% Northeast Region +2.0% 0 0 \circ Northwest Region +2.6% North Central Region +4.0% Southeast Region +3.7% 0 0
- Southwest Region +11.2% Sandhills Region -4.3% 0
- All eight prosperity zones experienced increased ADR in August 2014. ADR in the North Central Region increased • six percent from last August.
 - Western Region +5.4% Northeast Region +4.3% Piedmont Triad Region +3.4% 0 0 Northwest Region +1.3% 0 North Central Region +6.0% 0 Southeast Region +4.5% 0
 - Southwest Region +5.4% Sandhills Region +0.8% 0 0
- **RevPAR** was up in seven of the eight prosperity zones of the state for August 2014 from August 2013 particularly in • the Southwest Region.
 - Western Region +11.7% Piedmont Triad Region +11.2% Northeast Region +6.4% 0 0 Northwest Region +4.0% 0 North Central Region +10.2% Southeast Region +8.4% 0 0
 - Southwest Region +17.2% 0 Sandhills Region -3.5% 0
- **Room Supply** was up in seven of the eight of the zones of the state for August 2014 from August 2013.
 - Western Region -0.4% Piedmont Triad Region +0.6% Northeast Region +0.1% 0 0 0
 - Northwest Region +0.6% North Central Region +0.4% Southeast Region +2.0% 0 0 0
 - Southwest Region +1.5% Sandhills Region +0.3% 0 0
- **Room Demand** was up in seven of the prosperity zones of the state for August 2014 from 2013. The Southwest • Region saw demand growth of nearly thirteen percent.
 - Western Region +5.6% • Piedmont Triad Region +8.2% Northeast Region +2.1% 0 Northwest Region +3.2% North Central Region +4.5% Southeast Region +5.8% 0 0 0 Southwest Region +12.9% Sandhills Region -4.0% 0 0
- **Room Revenues** were up in seven of the prosperity zones of the state for August 2014 from 2013. Five of the regions • had double-digit growth in revenues.
 - Western Region +11.3% Piedmont Triad Region +11.9% Northeast Region +6.5% 0 0 0 North Central Region +10.7% Southeast Region +10.5%
 - Northwest Region +4.5% 0 0 0 Southwest Region +18.9% 0
 - Sandhills Region -3.2% 0

Year-To-Date (through August 2014) Lodging Report **Statewide & Competitive State Comparison**

- Hotel/motel occupancy is up 4.8% statewide YTD (through August) 2014.
 - The US occupancy is up 3.4% in 2014 from 2013. 0
 - The South Atlantic states occupancy is up 4.5% in 2014 from 2013. 0
- YTD room rates (ADR) in North Carolina are up 4.4%.
 - The US **ADR** is up 4.4% in 2014 from 2013. 0
 - The South Atlantic states **ADR** is up 4.0% in 2014 from 2013. 0
- Statewide, **RevPAR** is up 9.4% year-to-date. ٠
 - Nationally, **RevPAR** is also up 8.0% in 2014 from 2013.
 - The South Atlantic states **RevPAR** is up 8.7% in 2014 from 2013. 0
- **Room Supply** is up 0.7% in the state year-to-date.
 - Nationally, **room supply** is also up 0.8% in 2014 from 2013.
 - The South Atlantic states **room supply** is up 0.4% in 2014 from 2013. 0
- Room Demand is up 5.6% in the state year-to-date.
 - Nationally, room demand is also up 4.3% in 2014 from 2013. 0
 - The South Atlantic states room demand is up 4.9% in 2014 from 2013. 0
- North Carolina room revenues are up 10.2% year-to date.
 - Nationally, **room revenues** are also up 8.9% in 2014 from 2013.
 - The South Atlantic states room revenues are up 9.1% in 2014 from 2013.

Regional

- **Occupancy** in seven of the eight prosperity zones of the state is up year-to-date (through August).
 - Western Region +3.5% ○ Piedmont Triad Region +4.1% 0 Northeast Region -0.6% Northwest Region +6.8% \circ North Central Region +7.0% Southeast Region +2.4% 0 0 Southwest Region +7.2% \circ Sandhills Region +2.0% 0
- **ADR** in each of the eight prosperity zones is up year-to-date through August.

0	Western Region +5.0%	 Piedmont Triad Region +3.6% 	0	Northeast Region +4.5%
0	Northwest Region +3.1%	• North Central Region +5.1%	0	Southeast Region +3.6%
0	Southwest Region +4.2%	 Sandhills Region +4.7% 		

- **RevPAR** is up year-to-date in each of the eight prosperity zones of the state. The North Central, Northwest and Southwest regions have had double-digit growth since year-to-date 2013.
 - \circ Western Region +8.7% ○ Piedmont Triad Region +7.8% Northeast Region +3.8% 0 Northwest Region +10.2% 0 \circ North Central Region +12.4% 0 Southeast Region +6.1% Southwest Region +11.7% ○ Sandhills Region +6.8% 0 **Room Supply** is up in seven of the prosperity zones year-to-date through August. Western Region +0.1% \circ Piedmont Triad Region +0.2% 0 Northeast Region +0.1% 0 Northwest Region -0.7% \circ North Central Region +0.6% Southeast Region +2.0% 0 0
 - Southwest Region +1.4% \circ Sandhills Region +0.4% 0
- **Room Demand** is up each of the prosperity zones of the state year-to-date through August.
 - Western Region +3.5% \circ Piedmont Triad Region +4.3% Northeast Region -0.6% 0 0 0 Northwest Region +6.0% • North Central Region +7.6% 0 Southeast Region +4.5% Southwest Region +8.7% ○ Sandhills Region +2.4% 0

Room Revenues are up in each of the prosperity zones year-to-date through August. Revenues in the North Central and Southwest regions are up thirteen percent.

- \circ Piedmont Triad Region +8.0% Northeast Region +3.9% Western Region +8.7% 0 0 Northwest Region +9.4% \circ North Central Region +13.1% \circ Southeast Region +8.2% 0 Southwest Region +13.2% 0
 - Sandhills Region +7.2%

North Carolina Prosperity Zones

Western Region -	Buncombe, Cherokee, Clay, Graham, Haywood, Henderson, Jackson, Macon, Madison, Polk, Rutherford, Swain, Transylvania		
Northwest Region -	Alleghany, Ashe, Alexander, Avery, Burke, Caldwell, Catawba, McDowell, Mitchell, Watauga, Wilkes, Yancey		
Southwest -	Anson, Cabarrus, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly, Union		
Piedmont-Triad (Central) -	Alamance, Caswell, Davidson, Davie, Forsyth, Guilford, Randolph, Rockingham, Stokes, Surry, Yadkin		
North Central -	Chatham, Durham, Franklin, Granville, Harnett, Johnston, Lee, Orange, Person, Vance, Wake, Warren		
Sandhills (South Central) -	Bladen, Columbus, Cumberland, Hoke, Montgomery, Moore, Richmond, Robeson, Sampson, Scotland		
Northeast -	Beaufort, Bertie, Camden, Chowan, Currituck, Dare, Edgecombe, Gates, Halifax, Hertford, Hyde, Martin, Nash, Northampton, Pasquotank, Perquimans, Pitt, Tyrrell, Washington, Wilson		
Southeast -	Brunswick, Carteret, Craven, Duplin, Greene, Jones, Lenoir, New Hanover, Onslow, Pamlico, Pender, Wayne		